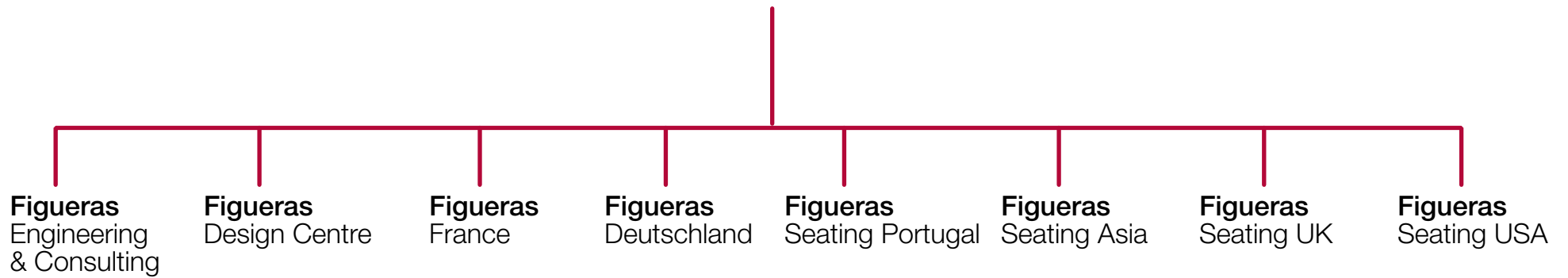




# Corporate **Presentation 2012**

- 01** Figueras International Seating
- 02** Company Philosophy
- 03** Our Mission
- 04** History
- 05** Business Vision
- 06** Business Strategy
- 07** Success Factors
- 08** Innovation
- 09** Figueras Design Centre
- 10** Engineering and Consulting
- 11** Green Attitude
- 12** Segments
- 13** World References



We specialize in leveraging our engineering and design expertise to create innovative seating systems that optimize space and enhance profitability.



We have one key objective:

**Innovation for our clients' projects.**

Figueras is a company with a strong client focused approach based on professional excellence, and quality of product and services.



1929

**Martín Figueras Hilari** founded the company, dedicated to the manufacturing of cinema seating.

1969

Figueras Industries S.A. appoints **José Figueras Mitjans** as president and factory expansion begins in Lliçà d'Amunt, Barcelona.

1980

Figueras starts to develop **its business at the international level**. The company revolutionizes the market with the first seat made with the **Integral Form** upholstery system.

1969



TORRIBIANCHE

**WB** WARNER  
VILLAGE  
CINEMAS  
16 SALE

## 1990

Figueras opens the following subsidiaries: **Figueras France**  
**Figueras Deutschland**  
**Figueras Asia**

## 1996

**Warner Bros International Theatres** signs a global contract with Figueras for 170,000 seats to be installed at new cinemas in Europe and Japan.

1996



## 1997

Creation of the modern **Figueras Design Centre**.

**Figueras Contractor** is established to handle Custom Products.

## 1999

The company marks the start of the new millennium by opening a branch office in the USA, **Figueras Seating USA**.

## 2004

Figueras starts to outfit **large multiuse spaces** for major events. The firm installs telescopic risers and 10,500 seats at the **Madrid Arena**.

Figueras installs the world's largest retractable riser at Madrid's 18,000-seat **Palacio de Deportes**.



1997



## 2006

**Figueras Engineering & Consulting** is set up to offer integrated engineering solutions through the development of movable seating systems, platforms, telescopic risers and movable floors.

## 2007

Figueras outfits the **White House** pressroom with the Flame chair.



2007



## 2008

**Figueras' Madrid office** celebrates its 30th anniversary.

The **UN** entrusts Figueras with the task of outfitting the **Human Rights and Alliance of Civilizations Room** in Geneva.

## 2009

Figueras has strengthened its international position with exports that account for over 60% of the company's sales. International projects include the **Eduard Jones** installation in St. Louis (Kansas, USA), the **Queensland Performing Arts Centre** in Australia, and the **conference hall of the YPF Building** in Buenos Aires (Argentina).





## 2009

Figueras publishes **Seating Together: Architecture of Auditoriums in the 21st Century**.

The author of the book, architect Juli Capella, selected twenty-nine 21st-century auditoriums built around the world, all of which stand out in one way or another for their quality and creativity. Each project is illustrated with stunning photos of the exterior façade and interior furnishings.



## 2011

The **international market** accounted for 85% of the firm's **total sales**.

**Figueras UK** opens in London, with a showroom in the district of Clerkenwell.

For Figueras, the United Kingdom, widely regarded as the nerve centre of global architecture, offers enormous opportunities and huge potential. Apart from the UK market itself, the country is an attractive location because of its role as an international hub for architecture projects executed worldwide.

2011

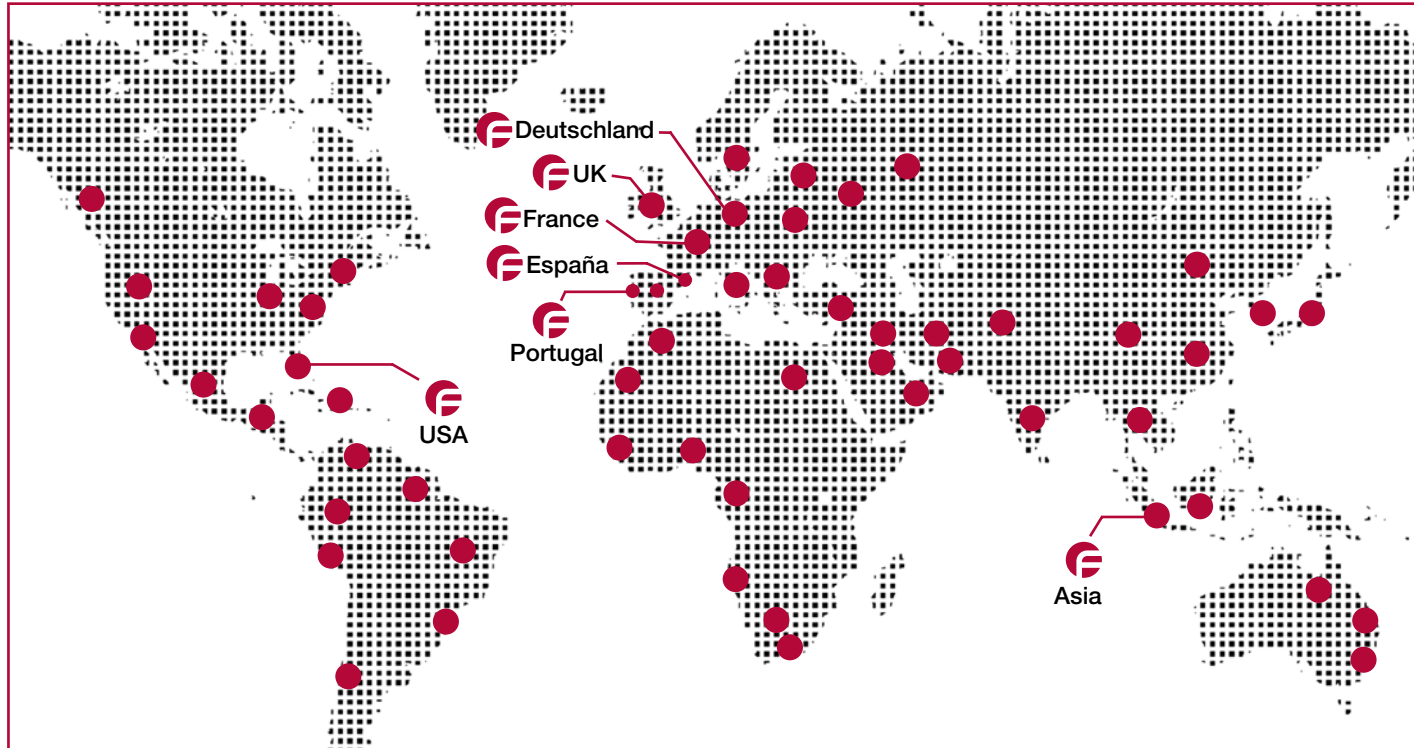
### What do we aim to **achieve**?

To offer **integrated solutions and advisory services** that enable our clients to **optimize space and ensure profitability.**





## Global presence



- Presence in more than **130 countries**.
- **8 millions seats installed**.
- **40.000** global references.

**4 Branch offices:** Barcelona, Madrid, Portugal and UK

**4 Subsidiaries:** France, Germany, Asia and USA

**30 Sales Directors**

**220 Agents**

## Satisfying the needs of our clients

We make the ideas and designs that **architects** and **designers** conceive for their projects a reality. That's why architects **around the world** have put their trust in us.



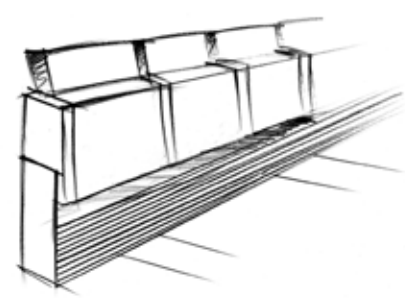
Foster and Partners · Rafael de la Hoz Arquitectos · Jean Nouvel Ateliers · Estudi Massip-Bosch Arquitectes · Rem Koolhaas OMA · Filipe Oliveira arquitecto · Ricardo Bofill Taller de Arquitectura · Juan Navarro Baldeweg · Antonio Lamela · Renzo Piano Building Workshop · Patxi Mangado · Clé Millet · MBM Arquitectos · Carlos A. Ott Architect · Ramón Sanabria · Frank O. Gehry · Alfonso Cano Laso · Pelli Architects · Wilmotte & Associés · RFA Architecture · Cox Rayner Architects · HOK · SOM Skidmore, Owings and Merrill · Perkins Will Architects · Hijjas Kasturi Associates · Mario Botta



Our **presence in over 130 countries** means nothing unless we can offer personalized service and adapt to the specific needs of each market.

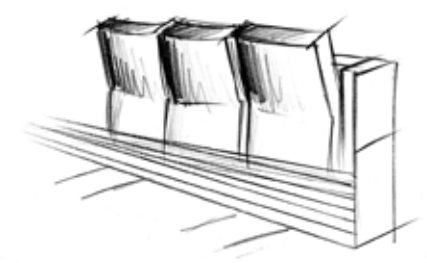
At Figueras International Seating we're able to **stay close to our clients** thanks to an extensive network of local agents, installation teams and showrooms throughout the world.





## Passionate about innovation

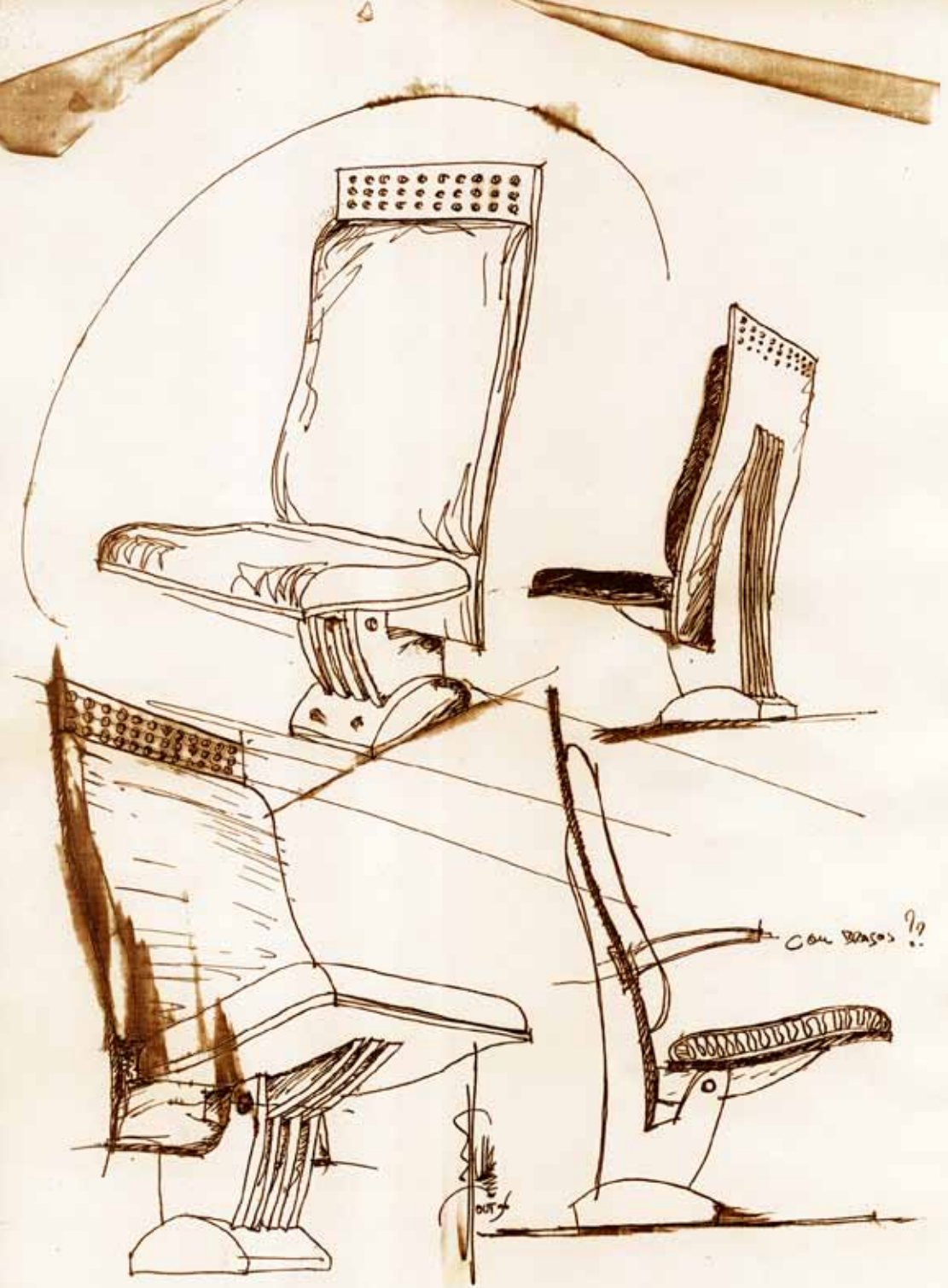
**We innovate every** day so that we can offer effective, functional solutions tailored to the needs of our clients. Whether we're working on standard products or signature creations, each new requirement becomes a challenge to overcome and can lead to the development of a **new concept**.



## Custom products

At the **Figueras Design Centre** we make the ideas and designs architects conceive for their projects a reality.

We work in close **collaboration with architects** around the world to develop the right product for each project. This process leads to the creation of **signature products** – one-of-a-kind or customized chairs that meet both aesthetic and functional requirements.



## Antonio Bonamusa

**Antonio Bonamusa** (Barcelona, 1929 - 2007) who during 40 years worked brilliantly and in close collaboration with Figueras. His dedication and vision as a designer have sketched the personality of the corporate image which distinguishes this company. Bonamusa was the creator of a great many products and the instigator of the Figueras Design Centre.







Telescopic risers



Movable floors



Platforms



Movable seating systems



Audiovisual technologies



Acoustic studies

## Engineering as a tool for making space profitable

Figueras Engineering & Consulting (FEC) provides comprehensive engineering solutions for **intelligent and multipurpose** spaces such as conference rooms, congress centres and large multiuse spaces.

Right from the outset of each project, our team of experts advises each client on the most suitable engineering solution to **optimize the space and ensure profitability**, based on the client's specific needs.







## Why are we a company with Green Attitude?

Because the people working for our company want to contribute to **improving our environment**, which is why we believe in eco-design and in taking a sustainable approach to manufacturing.

## How do we certify this?

By complying with **ISO 14001** – a global, officially-recognized, voluntary standard that certifies Figueras' good environmental performance.







Conference rooms  
Multipurpose conference rooms  
Convention centres  
Auditoriums  
Parliaments  
Large multipurpose spaces  
Sports stadiums  
Theatres  
Cinemas  
Home cinema  
Terminals, airports and waiting areas  
Universities and schools  
Ferries and cruise liners  
Hotels and conventions

## Spain

T1 Barcelona International Airport  
Teatros Canal, Madrid  
Telefónica Tower, Barcelona  
Palau de la Música Catalana, Barcelona  
Palacio de Cibeles, Madrid  
Auditorium of La Pedrera, Barcelona  
Agbar Tower, Barcelona  
Vizcaya Library, Bilbao  
Centre for Minimally Invasive Surgery, Cáceres  
Arid Zones Experimental Station, Almería  
Andalusian Institute for Earth Sciences, Granada  
Institute of Ocular Microsurgery, Barcelona  
Huesca Convention and Exhibition Centre  
Caja Madrid Tower  
Palacio de Deportes, Madrid  
María Cristina Hall, Unicaja Foundation, Malaga  
Trade Fair and Congress Centre of Malaga  
Cartagena Municipal Archaeology Museum, Murcia  
Institute of Chemical Microbiology, Salamanca  
IMAX, Valencia City of Sciences  
Miguel Delibes Cultural Centre, Valladolid  
University of the Basque Country (UPV), Vitoria  
Alicante Tax Office Auditorium

## Portugal

Fundação Champalimaud, Lisbon  
Portalegre Convention Centre  
Bragança Municipal Theatre  
New Lineo Multiplex, Beloura  
Angra Do Heroísmo Convention Centre, Azores  
Paredes de Coura Cultural Centre  
Casa das Artes de Felgueiras  
Vila Nova de Famalicao Cultural Centre  
Fundação Calouste Gulbenkian, Lisbon  
New Lineo Cinemas, Lisbon  
Helena Costa Theatre, Lisbon  
CS Madeira Atlantic Resort & Sea Spa, Funchal, Madeira  
Nazaré Town Hall  
Portucalense University, Oporto  
Instituto Superior Engenharia, Oporto  
Vila-Real Municipal Theatre



## France

La Macif, Niort  
INSEAD, Fontainebleau  
Opéra de Lyon, Lyon  
Casino de Paris, Paris  
Pompidou Centre, Paris  
Lumière University Lyon 2, Council Chamber, Lyon  
Union of Winegrowers of Champagne, Épernay  
Faurecia Research Centre, Flers  
Chamber of Commerce and Industry, Le Havre  
Bonnet Chapel, multipurpose hall, Jujurieux  
Salle Libert Bou, Min de Rungis  
Renaissance Theatre, Mondeville  
Le Colisée, Paris  
French Football Federation, Paris  
LVMH Louis Vuitton, Paris  
Asterix Park, 3D Cinema, Paris  
Potel et Chabot, Pavillon Cambon Capucines, Paris  
Mogador Theatre, Paris  
Le Trianon Theatre, Paris  
Congress spaces at La Rochelle  
Loire Bretagne Water Agency, Orléans

## Germany

Grenzlandtheater, Aachen  
Kurhaus Bad Hamm Cultural Centre  
Baden-Baden Convention Centre  
Medio Rhein Erft, Bergheim  
Berlin Arena VIP Area, Berlin  
IMAX Dome Berlin  
Düsseldorf Convention Centre  
Europa Palast, Düsseldorf  
Dresdner Bank, Frankfurt  
Dechema, Frankfurt  
Audi AG, Ingolstadt  
Warner Village Cinemas, Hamburg  
Hebbelschule, Kiel  
Warner Bros, Magdeburg  
M: Congress Centre Rosengarten, Mannheim  
ICM München International Convention Centre, Munich  
Mathäser Cinema, Munich  
Nürburgring Tribüne, Nürburg  
Forum für Innovationstechnik, Paderborn  
Warsteiner Brewery, Warstein





## United Kingdom

Scottish National Arena, Glasgow  
British Medical Association, London  
The Sage Gateshead, Newcastle  
Fitch Ratings, London  
Bridgend College, Wales  
International Convention Centre, Birmingham  
Warner Village Cinemas, Bolton  
Bradford Bus Station, Bradford  
Theatre Mwdan, Cardigan  
Glasgow Science Centre, Glasgow  
National Library of Wales, Aberystwyth  
Arora Sofitel London Heathrow, Terminal 5, London  
British American Tobacco – Globe House, London  
Everyman Cinemas, London  
Freshfields Bruckhaus Deringer, London  
Lehman Brothers Auditorium, London  
Morgan Stanley International, London  
Sheffield City Hall, Sheffield  
Mercedes-Benz World, Surrey  
University of Wales, Swansea

## Italy

Pontifical University of the Holy Cross, Rome  
Medtronic Spa, Milan  
NATO Defence Auditorium, Rome  
FIAT Lingoto, Turin  
CEI, Rome  
Lozzo di Cadore Auditorium  
Cava de' Tirreni Media Library  
Comune d'Appiano e San Michele  
Franz Kafka Commercial School, Merano  
Warner Bros Vimercate Cinemas, Milan  
E. Fermi Technical-Industrial Secondary School, Modena  
Aula Consigliere Comune di Napoli, Naples  
Ex Cinema Posillipo, Naples  
Arca Multiplex, Pescara  
Comunità San Patrignano, Coriano, Rimini  
Terna Auditorium, Rome  
Associazione Civita, Rome  
Higher Council of the Judiciary, Rome  
Verdi Theatre, Trieste  
Querini Stampalia Foundation, Venice

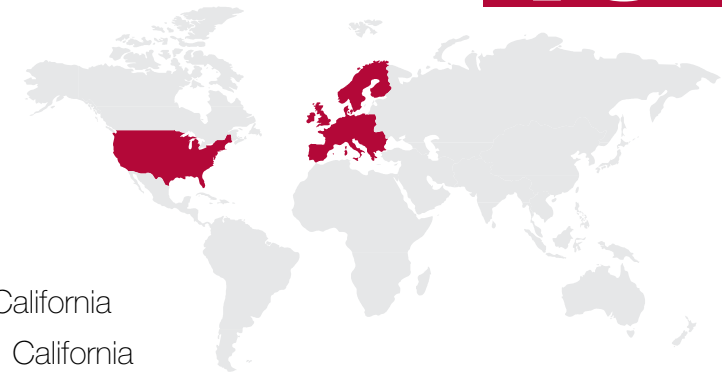


## Europe

Danmarks Radio Concert Hall, Denmark  
Room XX, United Nations, Geneva, Switzerland  
Dublin Conference Centre, Ireland  
Wiener Konzerthaus, Vienna, Austria  
Fortis Bank Auditorium, Brussels, Belgium  
Museum of Contemporary Art, Zagreb, Croatia  
Faculty of Economics, Zagreb, Croatia  
Parnu Concert Hall, Tallin, Estonia  
National Theatre of Greece, Athens, Greece  
ABBW Lawyers Auditorium, Amsterdam, Netherlands  
Omniversum, Amsterdam, Netherlands  
Royal Theatre, Redmond, Netherlands  
Juras Varti Theatre House, Ventspils, Latvia  
Echternach Cultural and Congress Centre, Luxembourg  
European Centre for Promotion of Regional and National Culture, Otr busy, Poland  
Handlowe Wola Park Centre, Warsaw, Poland  
National Technical Library, Prague, Czech Republic  
Bergakungen Cinema, Gothenburg, Sweden  
Vidy Theatre, Lausanne, Switzerland  
Bilkent University, Ankara, Turkey

## USA

The White House Press Room, Washington D.C.  
Cornell University, NY  
Yahoo! E Building, Santa Monica, California  
Sony Dubbing Theater, Culver City, California  
Children's National Medical Center, Washington D.C.  
Fannie Mae, Washington D.C.  
Mark Twain Visitor's Center, Hartford, Connecticut  
Da Vinci Center, Miami, Florida  
CNN Center, Atlanta, Georgia  
Savannah International Trade and Convention Center, Savannah, Georgia  
MIT Cambridge, Massachusetts  
General Mills World Headquarters, Golden Valley, Minnesota  
Cerner Corporation Auditorium, Kansas City, Missouri  
Edward Jones, St Louis, Missouri  
H&R Block World HQ, Kansas City, Missouri  
Lockheed Martin Corporation, Omaha, Nebraska  
New York Institute of Technology, New York  
AXA Insurance Auditorium, New Jersey  
Cincinnati Museum Center, Cincinnati, Ohio  
Ericsson Village Auditorium, Plano, Texas  
Capital One, Mclean, Virginia



## Asia

Joong Ang Cinema, Seoul, South Korea

Samsung HQ Auditorium, Seoul, South Korea

Philippines International Convention Centre, Quezon City, Philippines

SM Investments Conference Hall, Makati City, Philippines

Putrajaya International Convention Centre, Malaysia

Bank Negara Sasana Kijang Main Auditorium, Kuala Lumpur, Malaysia

Tawau Basketball Stadium, Sabah, Malaysia

LASALLE College of the Arts, Singapore

Chinese Embassy in Singapore

Raffles Town Club, Singapore

INSEAD Business School, Singapore

Methodist Girls' School, Singapore

Saint Joseph's Institution Hall, Singapore

Temasek Polytechnic, Singapore

Hsinchu Cultural Centre, Hsinchu City, Taiwan

Ambassador Cineplex, Taipei, Taiwan

United Microelectronics Corporation, Taipei, Taiwan

Stock Exchange Market, Bangkok, Thailand

International School of Bangkok, Thailand

French Cultural Centre, Vietnam

## Middle East

Khalifa International Stadium, Doha, Qatar

Princess Noor University, Riyadh, Saudi Arabia

IMAM Islamic University, Riyadh, Saudi Arabia

World Trade Centre, Qatar

King Abdul Aziz City for Science & Technology, Saudi Arabia

King Faisal University, Saudi Arabia

Arcapita Bank Headquarters, Bahrain

Bahrain National Library, Bahrain

Madinat Jumeirah Resort Theatre, Dubai, UAE

Ministry of the Interior, Dubai, UAE

Sharjah International Airport, UAE

Ministry of Power and Electricity, Teheran, Iran

Yarmouk University, Amman, Jordan

Kuwait Oil Tanker Company, Kuwait City, Kuwait

Ordre des Pharmaciens Auditorium, Beirut, Lebanon

Higher College of Technology, Muscat, Oman

Royal Oman Police Stadium, Muscat, Oman

Sultan Qaboos University, Muscat, Oman

Doha Bank Headquarters, Doha, Qatar

Education City, Doha, Qatar

Qatar Olympic Committee, Doha, Qatar

Damascus University, Syria



## China

Hong Kong Jockey Club, Hong Kong  
Hong Kong National Museum, Hong Kong  
Museum of Science & Technology, Hong Kong  
University of Science & Technology, Hong Kong  
University of Macau, Macau  
ICM Cultural Centre, Macau  
Shanghai Power Tower, Shanghai  
CEIBS Business School, Shanghai  
Shanxin Financial Department, Shanghai  
Shanghai Museum, Shanghai  
Shantou Radio & TV Bureau, Shantou  
University of Shantou, Shantou  
Shenzhen Industrial and Commercial Bank, Shenzhen  
Suzhou International Industrial Building, Suzhou  
ICM Cultural Centre, Taipa

## Japan

Warner Bros Ebina Cinemas, Kanagawa  
Warner Mycal Cinemas, Minatoku  
Yogo Bank, Mito  
Electricity Building, Tokyo  
Ibaragi Museum, Tokyo  
Kansai Khan Library, Tokyo  
Shinjuku Piccadilly, Tokyo  
Sony Media World, Tokyo  
Shinfukui Land Hall, Tokyo  
Tokyo Laboratory Ltd., Tokyo  
Theatre World Daitokai, Toyama  
Korona World Cinemas, Odawara  
Okinawa Best Denki Cinema, Okinawa  
Ikeda Chuo, Osaka





## Russia & CIS Countries

Gazprom Conference Hall, Moscow  
Ria Novosti Press Centre, Moscow  
Metallist Stadium, Kharkov, Ukraine  
Ugolnyy Airport, Anadyr  
FC Rubin Stadium, Kazan  
IMAX Port Cinema, Kazan  
Tatarstan Parliament, Kazan  
Justice Palace, Krasnodar  
AFK Systems, Moscow  
Bumerang Cinema, Moscow  
Khadinskoye Pole Arena, Moscow  
Kremlin Palace VIP Zone, Moscow  
Luna Theatre, Moscow  
Lokomotiv Stadium, Moscow  
Vremena Goda Cinema Lux, Moscow  
Pulkovo Airport, St. Petersburg  
Sputnik Hotel, Sochi  
Sibneft Gas, Noviy Surgut  
Press Centre of the President of Ukraine, Kiev, Ukraine  
UkrSibbank, Kiev, Ukraine

## Latin America

Military Aviation School, Cali, Colombia  
YPF Building, Buenos Aires, Argentina  
Shevet Ahim Synagogue, Panama  
Banco Galicia, Buenos Aires, Argentina  
Maiquetía Airport, Caracas, Venezuela  
National Theatre of Lima, Peru  
Teatro Argentino de la Plata, Argentina  
Hotel Meliá, São Paulo, Brazil  
Children's Heart Foundation of Bogota, Colombia  
Federal Association of Engineers and Architects, Costa Rica  
Patricia Ready Art Gallery, Santiago, Chile  
IMAX Guayaquil, Ecuador  
Teatro Reforma (IMSS), Mexico  
Rainforest Airports, Peru  
Sacred Heart Women's University, Lima, Peru  
National Library of Trinidad, Trinidad & Tobago  
Antel Tower, Montevideo, Uruguay  
Últimas Noticias Corporate Auditorium, Caracas, Venezuela  
Convention Centre, Maracaibo, Venezuela



## Africa

Ecobank, Lomé, Togo  
Arusha International Convention Centre, Tanzania  
Khartoum Airport, Sudan  
Ministry of the Economy, Algiers, Algeria  
Ministry of the Economy, Cotonou, Benin  
AMVS, Burkina Faso  
Bank of Tanzania, Tanzania  
Cairo International Airport, Egypt  
Faculty of Physics, Accra, Ghana  
Mohammed V International Airport, Morocco  
Mohammed V Foundation, Morocco  
Ministry of Foreign Affairs, Rabat, Morocco  
Federal Capital Territory Conference Centre, Abuja, Nigeria  
Ranchers Bees Stadium, Nigeria  
Parliament of Rwanda, Rwanda  
Parliament of Tanzania, Dodoma, Tanzania

## Oceania

Queensland Performing Arts Centre,  
Brisbane, Australia  
Hamer Hall – The Arts Centre of Melbourne  
Academy Twin Cinemas, Sydney, Australia  
Art Centre, Hobart, Australia  
Afi Theatre, Sidney, Australia  
IMAX Theatre, Adelaide, Australia  
IMAX Theatre Brisbane, Australia  
Rarotonga Airport, Cook Islands  
J.M. Tjibaou Cultural Centre, Nouméa, New Caledonia  
James Hay Theatre, Christchurch, New Zealand  
Museum of New Zealand, Wellington, New Zealand  
Wellington Airport, New Zealand





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**green**  
attitude